



CITY INVESTMENT TRAINING

FULL-TIME PROGRAM

**8 WEEKS
IN-CLASS / ONLINE**

**TRAINING PROGRAM THAT HELPS STUDENTS LAND JOBS
IN BANKING**



APPLICATION PROCESS



Take the Eligibility Score Assessment

[Eligibility Calculator](#)

- Start your journey by completing the eligibility score calculator



Join the Waitlist

[Join the Waitlist](#)

We will send you a notification if your profile is shortlisted



Investment banking style video interview

- If shortlisted, advance to next round for a video interview



Phone/Face to Face Interview

- Final round interview with our CEO, Sameer Merchant



Receive Your Final Offer

- Successful candidates will receive an offer to join our program



SAMEER MERCHANT, CFA
CEO AND LEAD TRAINER:

EDUCATION: OFFERS



CFA
Institute



WORK EXPERIENCE:





OUR TRAINERS COMPRISE OF SENIOR BANKERS



DR KEN LEE
EX-HEAD of BARCLAYS
EUROPEAN EQUITY RESEARCH



ARGYRIS CHATZILLAS
EX HEAD of HSBC's PRIVATE EQUITY
& LEVERAGE FINANCE



GEORGE GALANOPOULOS
Partner: Venero Capital Advisors
EX- DIRECTOR OF M&A ROTHSCHILD



Haresh Balani - Ex Hedge Fund Manager
Formerly at Bessent Capital & Cheyne Capital
Graduate of the Wharton School of Finance



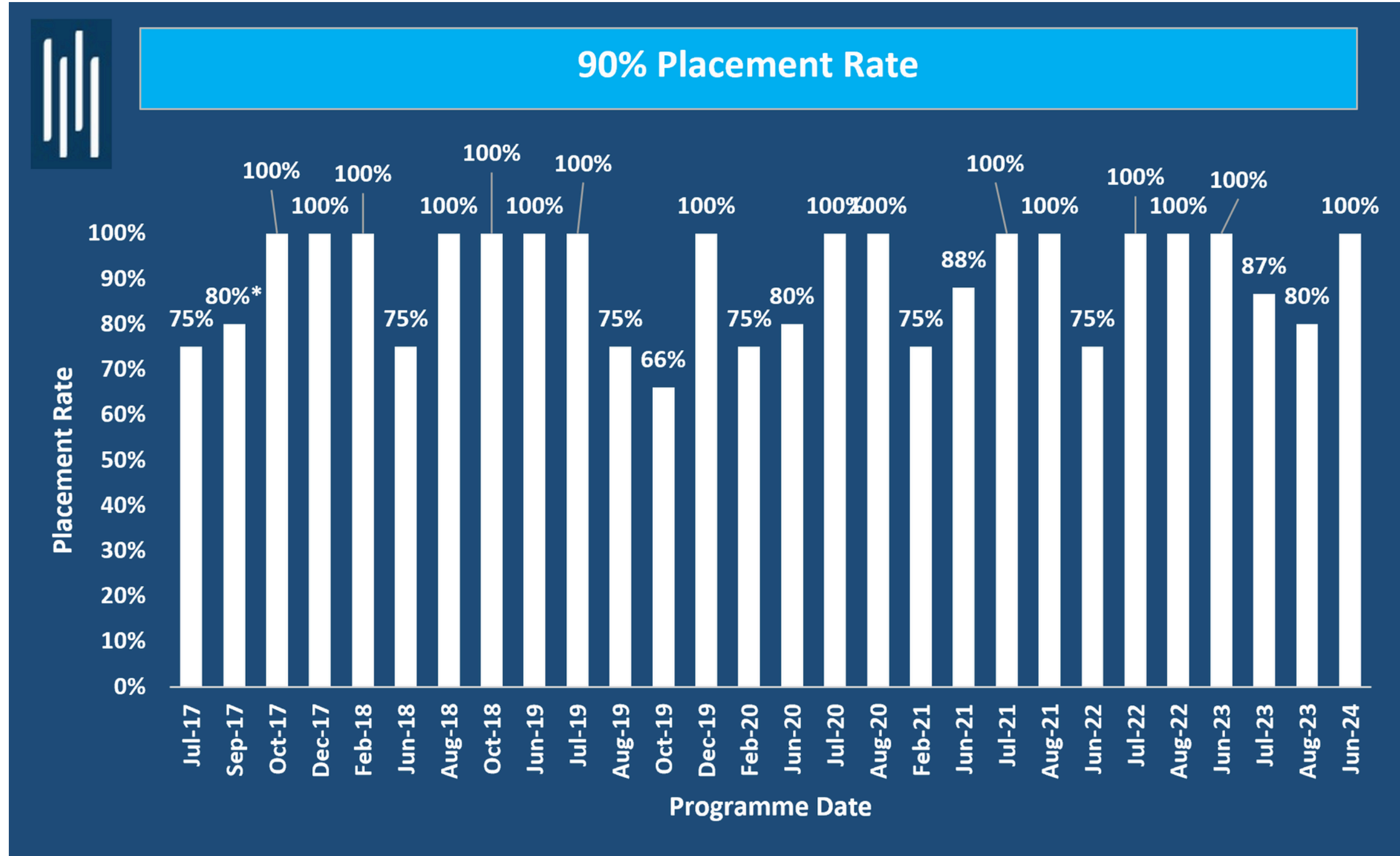
CITY INVESTMENT TRAINING

PLACEMENTS

BEST IN-CLASS PLACEMENT OF 90%

90% PLACEMENT RATE

CELEBRATING STUDENT SUCCESS SINCE 2017



*90% OF STUDENTS WHO ENTERED THE JOB MARKET IMMEDIATELY AFTER COMPLETING THE PROGRAM.



OUR STUDENTS WORK FOR MARQUEE INVESTMENT BANKS

BULGE BRACKET



LEADING BOUTIQUES



PRIVATE EQUITY



ASSET MANAGEMENT



CITY INVESTMENT TRAINING

PROGRAM CONTENT

8 WEEKS IN-CLASS / ONLINE

**TRAINING PROGRAM THAT HELPS STUDENTS LAND JOBS
IN BANKING**



WEEK 1 - ACCOUNTING 101

Accounting is the language of Business



OVERVIEW OF THE 3 FINANCIAL STATEMENTS



ADVANCED INCOME STATEMENT CONCEPTS

- REVENUE RECOGNITION METHODS
- TYPES OF DEPRECIATION
- HOW TO VALUE BUSINESSES USING INCOME STATEMENT



ADVANCED BALANCE SHEET CONCEPTS

- INVENTORY ACCOUNTING
- PP&E SCHEDULE
- LEASES



RATIO ANALYSIS



FINANCIAL MODELLING

WEEKS 2 & 3

Build a step by step Financial Model on BMW

- ✓ **SETTING UP A FINANCIAL MODEL**
- ✓ **BUILDING THE HISTORICALS FOR IS AND BS**
- ✓ **FORECASTING IS TO EBITDA**
- ✓ **BUILDING DETAILED SCHEDULES ON**
 - INVENTORY
 - SHAREHOLDERS EQUITY
 - PP&E AND INTANGIBLE ASSETS
 - DEBT
- ✓ **FORECASTING SMALLER LINE ITEMS ON BS**
- ✓ **FORECASTING CASH FLOW STATEMENT**
- ✓ **BALANCING THE FINANCIAL MODEL**



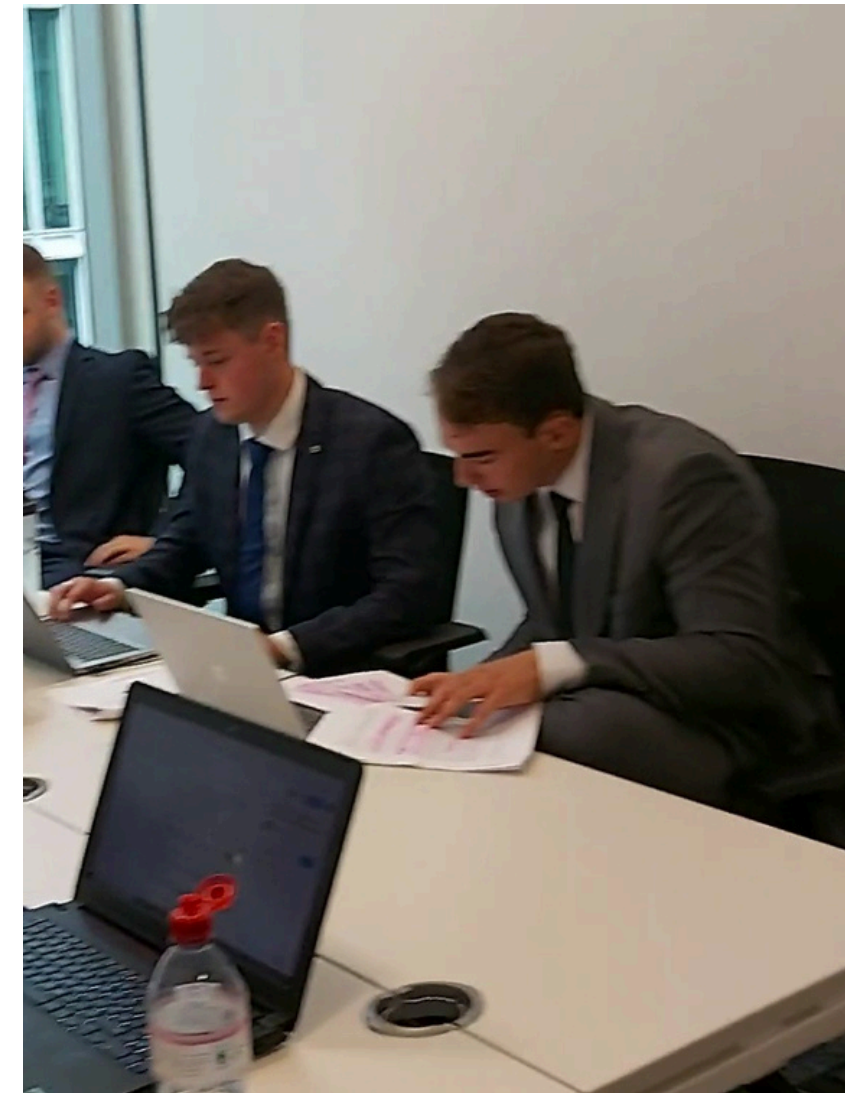
VALUATIONS - WEEK 4

We cover the waterfront of valuation techniques



DISCOUNTED CASH FLOW

- BUILDING FCFF
- FORECASTING FCFF
- CALCULATING WACC
 - COMPUTING COST OF EQUITY AND DEBT
- COMPUTING PV OF FCFF
- FINDING TERMINAL VALUE
- COMPUTING FAIR VALUE OF THE FIRM (EV)
- VALUING THE BUSINESS
- EVALUATING UPSIDE/DOWNSIDE





VALUATIONS - WEEK 4

Build LBO models like a private equity analyst



5 STEPS OF BUILDING A LBO MODEL

- BUILDING PRE TRANSACTION STRUCTURE OPERATING MODEL
- COMPUTE TRANSACTION STRUCTURE
- BUILDING POST TRANSACTION STRUCTURE OPERATING MODEL
- COMPUTE IRR
- OPTIMISE THE MODEL





VALUATIONS - WEEK 4

M&A Accretion/Dilution - BMW acquisition of Porsche



M&A ACCRETION/DILUTION ANALYSIS

- COMPUTING EPS FOR BMW'S ACQUISITION OF PORSCHE
- ADJUSTING EPS ACCRETION/DILUTION FOR ..
 - DEBT RELATED DEALS
 - WRITE UP OF PP&E
 - TRANSACTION AND OTHER RELATED FEES
 - UNDERSTANDING HOW EPS ACCRETION IMPACTS ACQUISITION DECISION





VALUATIONS - WEEK 4

COMPARABLE VALUATIONS

✓ **OPERATIONAL COMPS VERSUS FINANCIAL COMPS**

✓ **PUBLIC AND TRANSACTION COMPS USING...**

1. PE

2. EV/EBIT

3. EV/EBITDA

4. EV/REVENUE

5. EV/SUBSCRIBERS



CITY INVESTMENT TRAINING

SECOND FOUR WEEKS

INTERNSHIP TRAINING

Replicating and building on real-life internships





M&A WEEK (WEEK 5)



NEGOTIATE REAL-LIFE M&A DEALS

- ✓ **WRITE A DETAILED M&A PITCHBOOK FOR REAL LIFE DEALS**
- ✓ **REPLICATE THE ROLE OF AN M&A ANALYST ADVISING MARS CHOCOLATE ON THE ACQUISITION OF WRIGLEY**
- ✓ **CALCULATE M&A GOODWILL USING THE PPA METHOD ON THE ACQUISITION OF TIME WARNER BY AOL**



EQUITY RESEARCH WEEK (WEEK 6)



BUILD DETAILED FINANCIAL MODELS

- ✓ **WRITE A DETAILED EQUITY RESEARCH REPORT**
- ✓ **BUILD AN ADVANCED BMW FINANCIAL MODEL WITH A DETAILED REVENUE BREAKDOWN SHEET**
- ✓ **VALUE BMW USING SUM OF THE PARTS METHOD**
- ✓ **USE ADVANCED TECHNIQUES TO COMPUTE VALUATIONS OF FAST GROWING INTERNET STOCKS**



PRIVATE EQUITY WEEK (WEEK 7)

NEGOTIATE REAL-LIFE PE DEALS

- ✓ **SPEND A WEEK REPLICATING THE ROLE OF A PRIVATE EQUITY ANALYST AT BAIN CAPITAL/KKR'S ACQUISITION OF TOYS R US**
- ✓ **BUILD A DETAILED TEN SPREADSHEET LBO MODEL AND MAKE A PRESENTATION TO THE INVESTMENT COMMITTEE ON THE ATTRACTIVENESS OF TOYS R US AS AN LBO TARGET.**

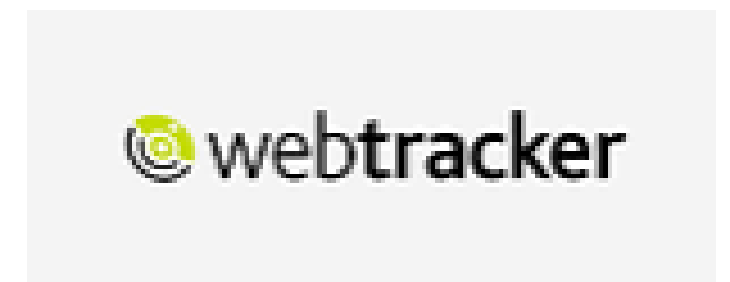




VENTURE CAPITAL WEEK (WEEK 8)

NEGOTIATE VC DEALS

- ✓ **PUT TOGETHER TERM SHEETS AND CAP TABLES FOR FOLLOW ON INVESTMENTS IN WEBTRACKER.**
- ✓ **CALCULATE START-UP VALUATIONS FOR NORDIC TECHNOLOGIES**
- ✓ **NEGOTIATE WITH FELLOW STUDENTS ON RAISING FUNDS FOR NORDIC TECHNOLOGIES AND WEBTRACKER**





HOW WE PLACE STUDENTS?

PLACEMENT ASSISTANCE

- ✓ **CV & CL WORKSHOP**
- ✓ **MOCK INTERVIEWS AND COACHING**
- ✓ **NETWORKING EVENTS**
- ✓ **PROPREITARY JOB PORTAL**
- ✓ **LINKEDIN MASTERCLASS - USING LINKEDIN OUTREACH TO SECURE BANKING JOBS**
- ✓ **BOUTIQUE CLIENTS THAT HIRE FROM CITY INVESTEMENT TRAINING**



MOCK INTERVIEWS

 **FIRST MOCK INTERVIEW WITH SAMEER TO PREPARE STUDENTS FOR SENIOR BANKERS**

 **STUDENTS CHOSE FROM SENIOR BANKERS SPECIALISING IN..**










-  **M&A**
-  **PORTFOLIO MANAGEMENT**
-  **PRIVATE EQUITY AND**
-  **EQUITY RESEARCH**



GEORGE G MOCK INTERVIEW



CV WORKSHOPS

-  **CREATING A BANKING FOCUSED CV WORKSHOP**
-  **20-30 MINS 1 ON 1 CV WORKSHOP WITH SAMEER**
-  **HOW TO USE AI TO WRITE A KILLER BANKING CV**
-  **LEARN FROM PAST CVS THAT MADE IT TO..**
 -  **GOLDMAN SACHS**
 -  **JP MORGAN**
 -  **UBS**
 -  **MORGAN STANLEY**
 -  **AND MANY OTHERS**



ALUMNI EVENTS

CITY INVESTMENT TRAINING

City Investment Training Turns 5
INAUGURAL ALUMNI EVENT

OUR SPEAKERS

 TAHA EL MOUSSALI HSBC (M&A)	 AMELIA COOK Lincoln International (M&A)	 HAKON AASTERUD Silversky Investments (Venture Capital)
 ARSLAN ZAFAR Numis (Asset management)	 ALI ABBAS PANJU Social Capital (Private Equity)	 HANAAN NAZIR Canaccord (M&A)

SATURDAY 6TH AUGUST AT 4PM, MARRIOTT CANARY WHARF

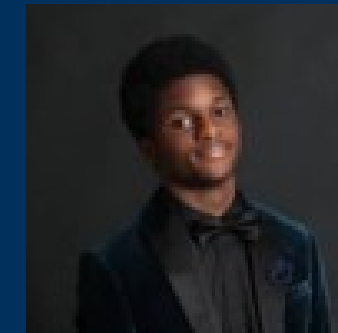
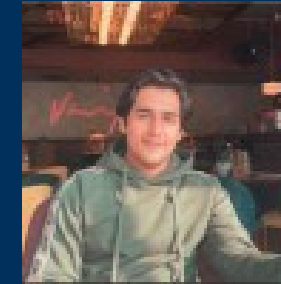




SAMPLE STUDENTS LIST

OUR STUDENTS WORK FOR THE MOST PRESTIGIOUS INVESTMENT BANKS IN THE WORLD

**** We will be happy to put any student who gets an offer to join one of our longer courses in touch with our ex-students mentioned on this list





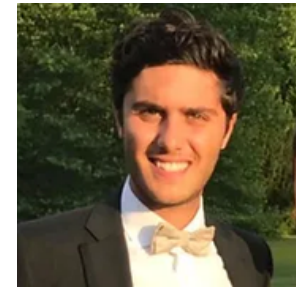
STUDENT SUCCESS - WE'VE PLACED HUNDREDS OF STUDENTS

1

Jack



David



Sahil



Amar



Sam



Andrea M



Olivier M



George M



William D



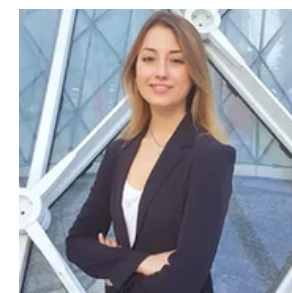
Abhay G



Jack L



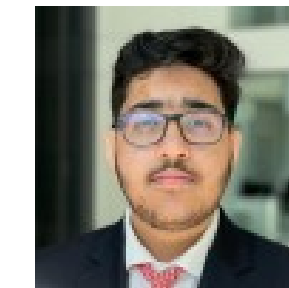
Carolina



Alejandra



Mohammad A



Rees

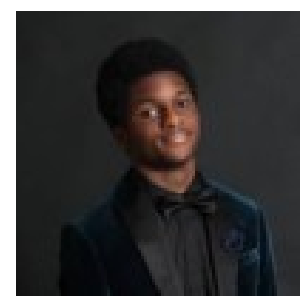


*These are companies that students are currently or previously worked for after graduating from City Investment Training



STUDENT SUCCESS - WE'VE PLACED HUNDREDS OF STUDENTS

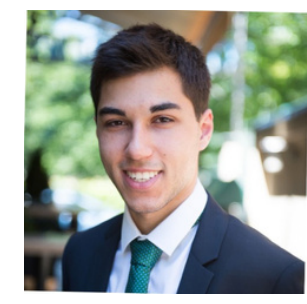
Nifemi O



Rushil



Todor



Vinay



Abheek



Gustavo V



Thomas B



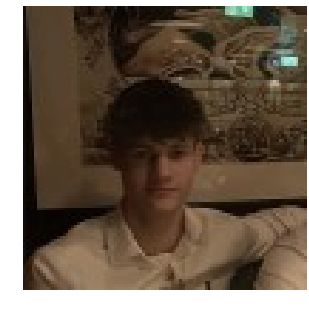
Joseph K



Paul



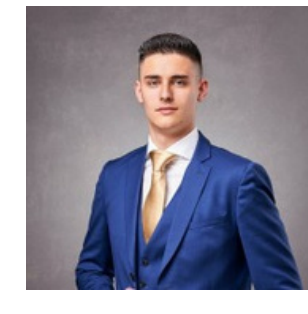
Luan H



Alexander



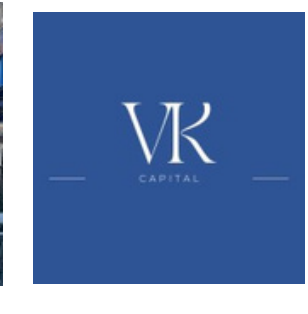
Alexius



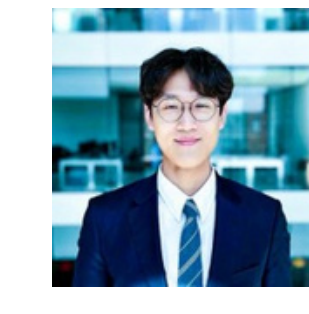
Alberto Y



Catriona



Chenyao W





STUDENT SUCCESS - WE'VE PLACED HUNDREDS OF STUDENTS

3

Oksana



Francesco



Jakub



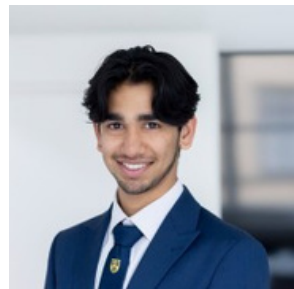
Josh B



Joshua H



Mayank N



Rikardas K



Reevo



Carmen



Luke



Amarthya



Simeon P



Farrukh



Eugene N



Djenebou





STUDENT SUCCESS - WE'VE PLACED HUNDREDS OF STUDENTS

4

Matteo



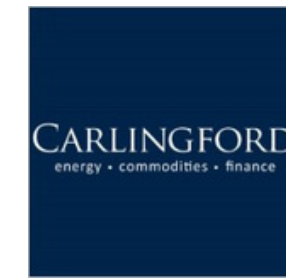
Freddie W



Adriano



Eitan



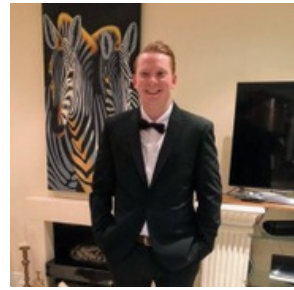
Dhian S



Makhan N



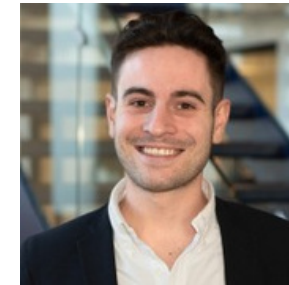
Jordan M



Thomas



Jorgen R



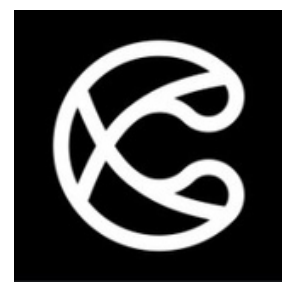
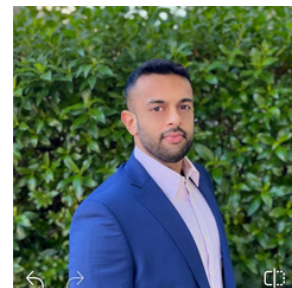
Håkon A



Louis M



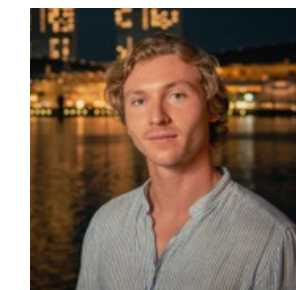
Ali



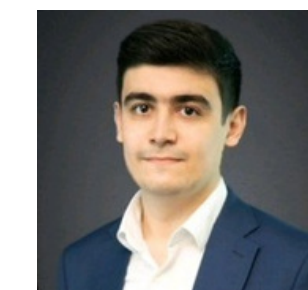
Sean K



Ruben V



Shamil





STUDENT SUCCESS - WE'VE PLACED HUNDREDS OF STUDENTS

Eliza M



Ben



Georgina



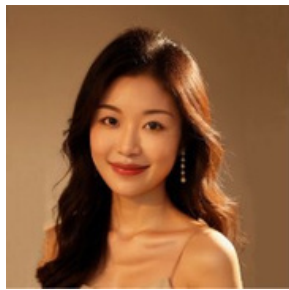
Jeyhan



Macarena



Daiyin C



Han



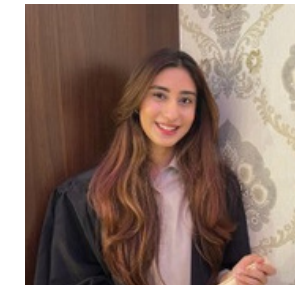
Jarno C



Tom K



Tooba Q



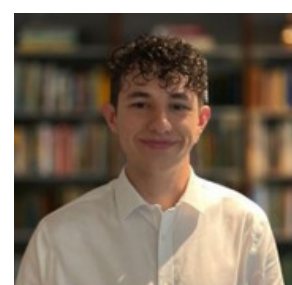
Vinay S



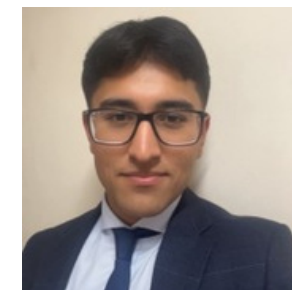
Henrique



Harry S



Harminderl U



Malene N



Guillen T



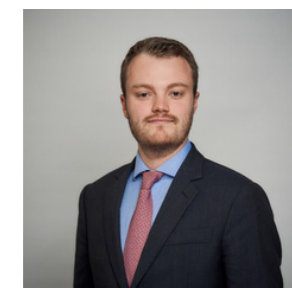
Harry C



Harry



Henry



Krystle C





WHAT OUR STUDENTS SAY ABOUT US?

Andrea M



"Would highly recommend to Business/Finance majors looking to gain financial modelling experience as well as anyone who wants to break into the industry"



David T



"What stood out for me was the real world examples which made it engaging and relevant and the training brought it to life"



Joseph K



"The course is contemporary, using tangible, everyday examples to consolidate seemingly abstract concepts from accounting to financial modelling. This is a truly great and unique opportunity"



Carolina M



"I highly recommend it to anyone who wants to gain advanced technical skills and have real insight into what the industry is like. I now feel very confident about my skills and much more prepared walking into interviews"





WHAT OUR STUDENTS SAY ABOUT US?

Tom C



I highly recommend the course for anyone trying to break into banking as it builds up the core foundations needed to separate yourself from the rest of the job candidates.



Amar P



"The theory and the application model of the course works very well. I think what that does is it allows us to walk into any analyst job feeling confident."



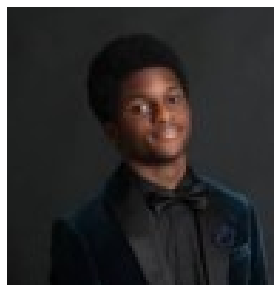
Tom K



I attended the 8 week course in July 2023. Within the first week after finishing I had secured 4 separate interviews with various IB / PE firms and later converted one into a full time role. Would highly recommend!



Nifemi



"Some of the proprietary knowledge we gain at City Investment Training such as the Goldman Sachs approach approach on pitching a stock in an interview was a game changer. This approach helped me land my first equity research summer internship at a bulge bracket bank."





2025 FEES

****20% discount on fees for students who join the waitlist before 31st, Jan 2025***

8-week Full-Time Program Fees

£7,000 plus 20% VAT

12-Week Part-Time Program Fees

£6,000 plus 20% VAT

Join the Waitlist

- 👉 WE OPEN 10 SEATS EACH MONTH FROM JANUARY TO MAY ANNUALLY***
- 👉 YOU WILL BE NOTIFIED IF YOUR PROFILE IS SHORTLISTED FOR OUR PROGRAMS VIA EMAIL /TEXT***
- 👉 SEE FULL APPLICATION PROCESS ON THE NEXT PAGE***



WHERE OUR STUDENTS STUDIED?

United Kingdom

- University of Oxford
- University of Cambridge
- London School of Economics
- London Business School
- University College London
- University of Edinburgh
- Kings College
- University of Manchester
- University of Durham
- University of Warwick
- University of Bristol
- University of Newcastle
- University of Nottingham
- University of Birmingham
- University of Exeter
- University of Sheffield
- City University
- Bayes Business School
- And many more...

United States

- New York University
- Harvard Business School
- Georgetown University
- North Eastern University
- Columbia Business School
- University of South California
- Kellogg School of Management
- George Washington Uni
- University California, Berkeley
- University of Pennsylvania
- and many more...

Europe

- IE Business School
- ESADE Business School
- Bocconi
- Hanken
- ESCP Europe
- ESSEC Business School
- ...and many more



PLACEMENT DESTINATION

Our students have gone to work for some of the leading names in banking

Bulge Bracket

- Goldman Sachs
- JP Morgan
- UBS
- Morgan Stanley
- Deutsche Bank
- Credit Suisse (UBS)
- BNY Mellon
- UBS
- Citigroup
- Bank of America
- Nomura
- HSBC
- BNP Paribas
- Société Générale
- ING
- PJT Partners
- Citi
- Barclays

Boutique/Mid-Market

- Houlihan Lokey
- Moelis
- Rothchild
- Berenberg
- FT Partners
- Lincoln
- Jefferies
- Piper Sandler
- Julius Baer
- Torch Partners
- Evercore
- STJ Advisors
- Oghma Partners
- AGC Partners
- SI Partners
- Alantra
- Raymond James
- Perella Weinberg
- and many others...

Private Equity/Asset Management

- Blackstone
- Bain Capital
- Hillgate Capital
- Qualitas
- Pelican Capital
- NorthStar
- Social Capital
- Goldman Sachs PE
- European Investment Fund
- Blackrock
- Schroders
- Wellington
- Aon
- Alanda Capital
- W.P. Carey
- Ares Mngmt
- BNP Paribas Fortis
- Fidelity



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We will send you a notification if your profile is shortlisted



Investment banking style video interview

- If shortlisted, advance to next round for a video interview



Phone/Face to Face Interview

- Final round interview with our CEO, Sameer Merchant



Receive Your Final Offer

- Successful candidates will receive an offer to join our program